

# BLRT Grupp today and tomorrow

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BLRT Grupp





Year 1916 manufacturing area of Russo-Baltic Shipbuilding Yard in Tallinn, Estonia.



Manufacturing area of BLRT Grupp in Tallinn, Estonia. Nowadays

## LEADING INDUSTRIAL HOLDING IN THE BALTICS



● **Production unit**

○ **Sales office**



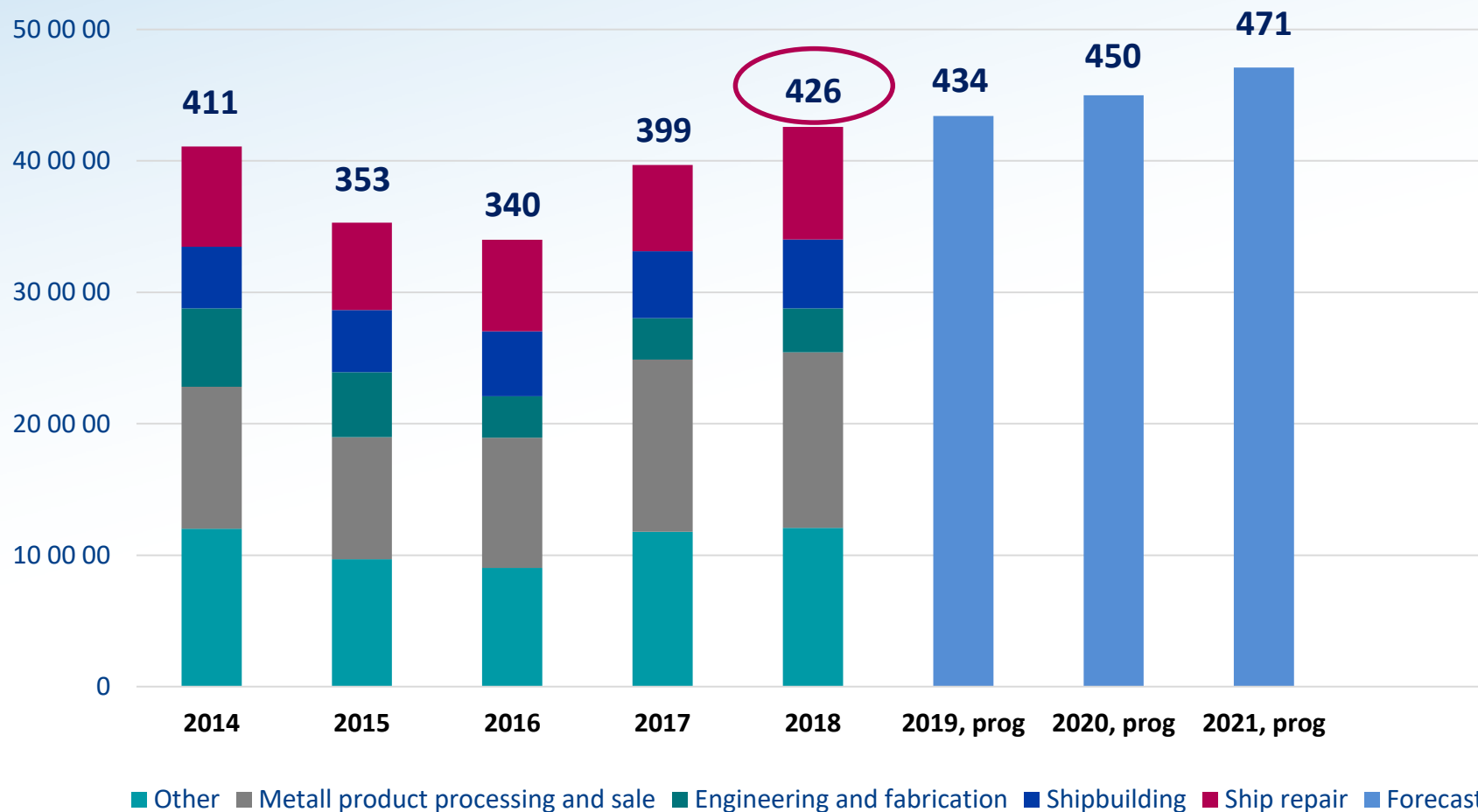
# BLRT Grupp

Operates in **8** countries: Estonia, Latvia, Lithuania, Finland, Poland, Ukraine, Russia, Norway.

- Over 50 subsidiaries, 4 joint ventures:
  - 50% Elme Messer Gaas;
  - 49% BLRT Wärtsilä;
  - 49% MacGregor BLRT Baltic;
  - 50% Kodusadam in cooperation with Merko.
- Our team comprises some **4 000** employees, **1 685** of whom work in **Estonia**.
- Average age of employees is **46** years
- Employees' average length of service in the company is **10** years
- BLRT Grupp employs more than **1 000** subcontractors



# Turnover of BLRT Grupp, mln €



# Shipbuilding



- Steel blocks and hulls
- Offshore drilling rigs and platforms
- Multi-purpose ships, fish farming barges
- Specialized vessels (draft vessels, supply vessels, research vessels, tugboats)





# Ship repair

- Three ship repair yards in Estonia, Lithuania and Finland
- **7** floating docks
- The largest dry dock in Northern Europe, **265** m long and **70** m wide
- Annually BLRT Grupp shipyards maintain more than **220** vessels





## Environmental projects

Ballast water treatment systems (BWTS):

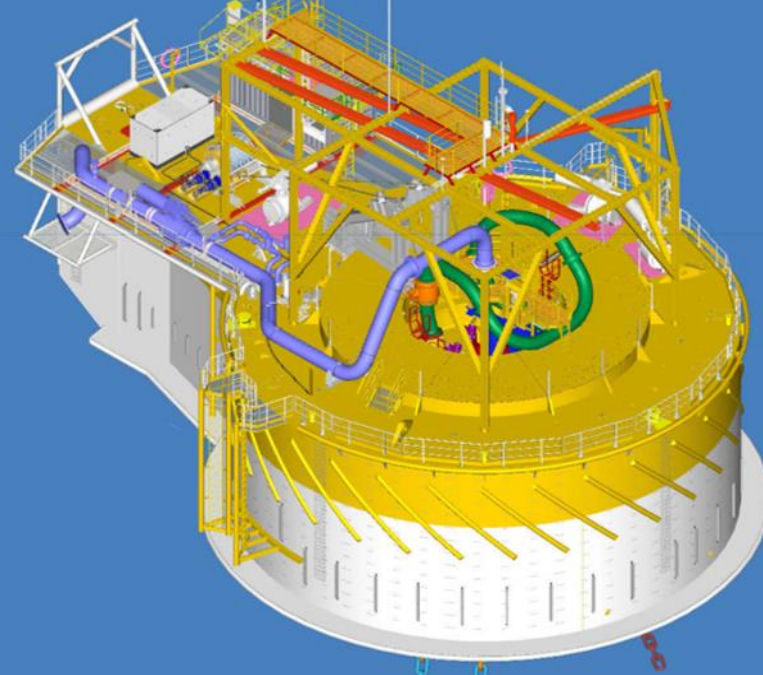
- preparation of equipment installation project and installation of system.

Scrubbers for removal of sulphur dioxide from exhaust gases:

- manufacturing of scrubbers initiated in Lithuania.



# **Application of high technology in manufacturing of equipment and metal structures**





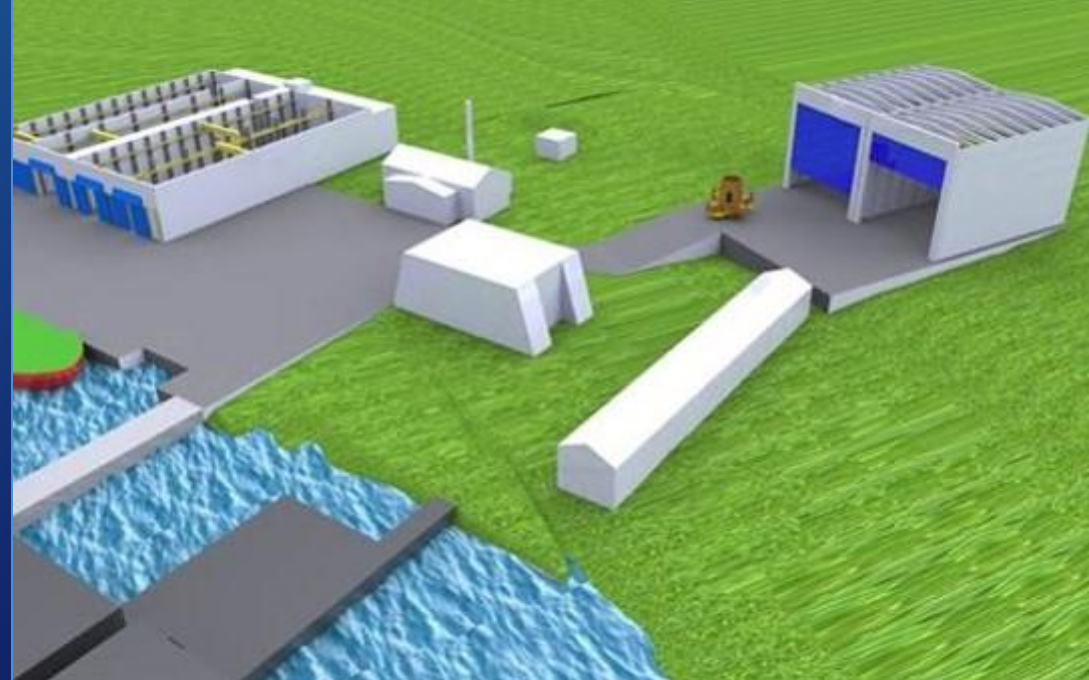
Our aim is to enhance production efficiency, to automate production, to improve work quality and to increase in output.

- Purchasing of new generation welding robots in Klaipėda and Tallinn– EUR **3,3** millions.
- One robot replaces up to **13** welders in Tallinn and up to **16** welders in Klaipėda in one shift.



## Investment program for 2019-2020 requires:

- Construction of a **37** m wide and **60** m long welding and assembly shop. Shop will be equipped with two overhead travelling cranes with a total lifting capacity of **200** tons;
- Construction of a **37** m wide and **60** m long engineering shop. Shop will be equipped with two overhead travelling cranes with a total lifting capacity of **200** tons;
- Construction of a **35** m wide and **59** m long paint – spraying booth with two compartments for cleaning and painting.



**Total investment costs over  
EUR 18 millions.**

EAS grants a total of EUR **1** million.

# Manufacturing of metal products and blanks





## Dominant position in the sales market of metal and rolled metal products

**6** service centres and **14** warehouses in **six** countries.

Floor area is about **300 000 m<sup>2</sup>**, more than **65 000 m<sup>2</sup>** of it under storage area.

- Sales volume up to **1 000 tons** per day;
- We serve over **8 000** customers;
- Our target markets are Baltic States, Scandinavia, Central and Eastern Europe;
- About **500** employees;



# Engineering



**85** qualified engineers

We design different types of ships: fishing crafts, passenger carriers, research ships, fuel supply boats etc.

Projects on modernization and conversion of ships



# Real estate development



## Noblessner port district development area is **15 ha**

Total investment costs over EUR **250** millions.

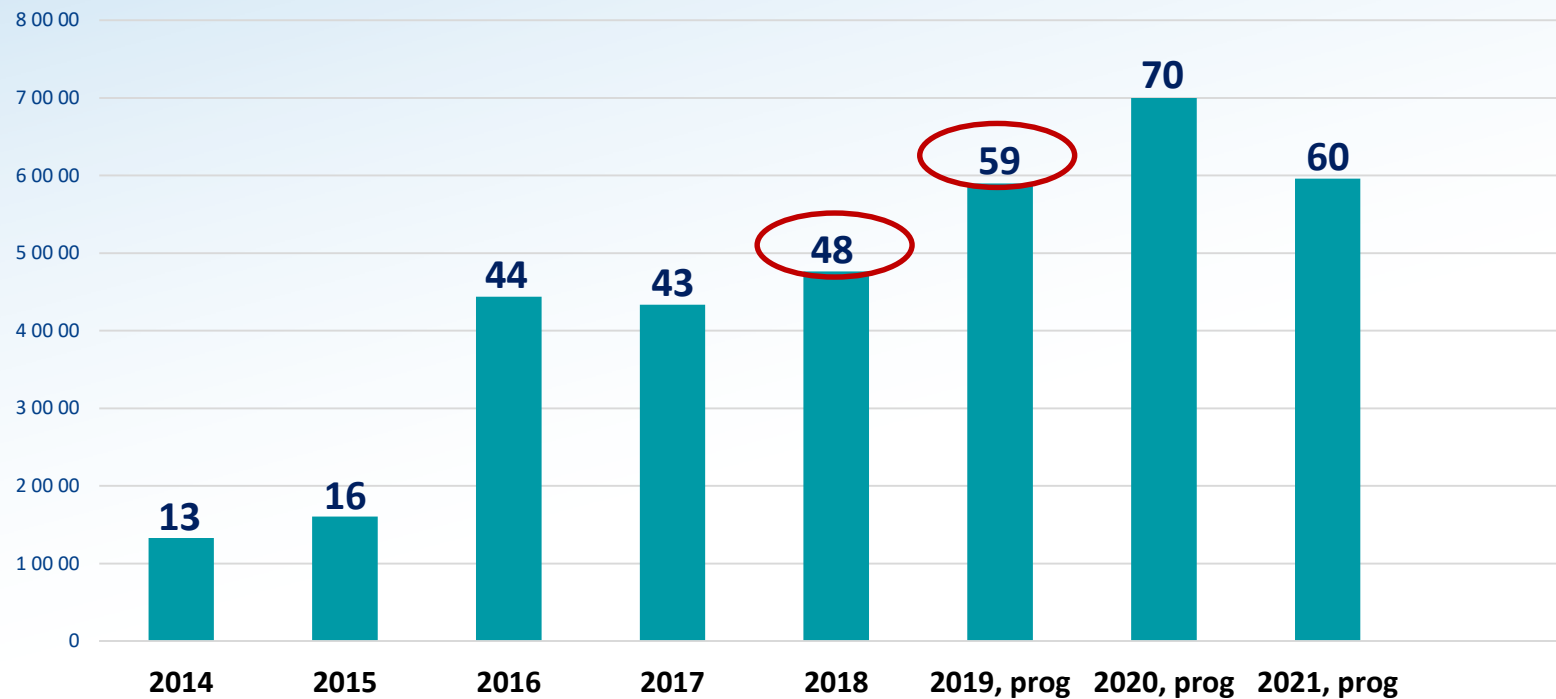
EUR **77** millions invested in the first phase.

- **31** buildings, **700** flats;
- Area of **265 000 m<sup>2</sup>**;
- Seaside promenade
- Marina for **400** yachts;
- Creation of virtual reality experience center in the foundry, restaurants.



# Investments

# Investments of BLRT Grupp, mln €



**Thank you for attention!**



**BLRT**  
G R U P P